



For life with ovarian cancer.

**Director, Development  
(Remote – Southern CA)**

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### **Role and Responsibilities**

Direct and oversee development activities identified by the Executive Director and Board of Directors as organizational priorities including:

- create and implement development plan with increasingly significant goals to build organizational capacity;
- achieve and work to exceed agreed upon financial goals;
- individual, corporate and family foundation major gift prospect identification, cultivation, solicitation and stewardship focused both in San Diego and Nationally;
- create deep and meaningful relationships between major gift donors and the mission of The Clarity Foundation through regular contact and donor management;
- manage and develop effective fundraising team providing leadership and training to ensure professional and effective development activities take place;
- ensure all substantive contact, as well as moves management is documented in current CRM software.

### **Required Skills and Experience**

- Ten years-plus development experience showing increasing responsibility.
- Success in closing five-, six- and seven-figure gifts.
- Ability to manage and build a development program capable of providing the necessary funding and relationship development to support the mission of Clarity.
- Excellent communications skills, written and verbal.
- Attention to detail.
- Ability to take on projects with little supervision.
- Self-starter with a strong sense of personal responsibility.
- Goal oriented and willing to do the work necessary to achieve growth goals.

### **About Clarity**

Clarity strives to improve the survival and quality of life of women with ovarian cancer. Together, we will revolutionize the ovarian cancer experience and bring hope to women and their families.

Clarity is bringing the future of precision, whole-person ovarian cancer treatment to women today with individualized and science-based support to help them be empowered on their journey.

The individual is at the heart of our work. We meet participants where they are and connect with compassion. We empower women and caregivers to own their ovarian cancer journey. We inspire hope, share kindness, cultivate joy and practice courage.

### **Additional Information**

Full time role starts at \$125,000/year.

To apply, email resume to Rachel Freeman, Director, HR & Operations at [rfreeman@clarity.org](mailto:rfreeman@clarity.org).