

**Consolidated Financial Statements** 

Years Ended December 31, 2014 and 2013



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#### INDEPENDENT AUDITORS' REPORT

To the Board of Directors Leichtag Foundation and Subsidiaries

We have audited the accompanying consolidated financial statements of Leichtag Foundation (a nonprofit organization) and Subsidiaries, which comprise the consolidated statements of financial position as of December 31, 2014 and 2013, and the related consolidated statements of activities and cash flows for the years then ended, and the related notes to the consolidated financial statements.

## Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal controls relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

# Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal controls relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal controls. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Leichtag Foundation and Subsidiaries as of December 31, 2014 and 2013, and the changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

AKT LLP

San Diego, California June 1, 2015

# LEICHTAG FOUNDATION AND SUBSIDIARIES Consolidated Statements of Financial Position

December 31, 2014 and 2013

ASSETS		2014	. <u>-</u>	2013
Current Assets: Cash Investments Prepaid expenses and other current assets	\$	3,871,471 110,643,235 92,709	\$	12,404,491 111,521,622 106,759
Total Current Assets		114,607,415		124,032,872
Property and Equipment, net of accumulated depreciation	_	19,380,863		18,589,131
Total Assets	\$ _	133,988,278	\$	142,622,003
LIABILITIES AND NET ASSETS				
Current Liabilities: Accounts payable Current portion of grants payable Accrued expenses	\$	111,516 5,643,770 249,081	\$	504,536 8,185,496 130,554
Total Current Liabilities		6,004,367		8,820,586
Grants payable, net of current portion	_	13,172,616		16,984,109
Total Liabilities		19,176,983		25,804,695
Unrestricted Net Assets	_	114,811,295		116,817,308
Total Liabilities and Net Assets	\$ _	133,988,278	\$	142,622,003

# **Consolidated Statements of Activities**

Years Ended December 31, 2014 and 2013

		2014	2013
Unrestricted Revenue:			
Realized and unrealized gains, net Interest and dividends Rental income Gain on sale of property and equipment	\$ _	4,292,082 \$ 2,857,566 466,630	12,557,628 2,619,818 433,444 678,824
Total Unrestricted Revenue		7,616,278	16,289,714
Expenses:			
Program services:			
Grants Supporting services - general and administrative:		4,319,170	12,326,667
Salaries		2,179,153	1,024,691
Consulting		770,742	1,167,145
Taxes		441,291	420,404
Other		383,136	196,735
Depreciation		293,047	258,623
Community events		197,061	164,901
Travel		183,216	152,042
Supplies		177,023	127,188
Utilities		128,811	67,151
Repairs and maintenance		127,742	114,688
Rent		120,523	137,318
Insurance		107,115	73,409
Dues and seminars		70,884	28,519
Director fees		36,000	28,000
Accounting		32,600	87,128
Property management		30,677	80,475
Legal	_	24,100	43,593
Total Expenses	_	9,622,291	16,498,677
Decrease in Unrestricted Net Assets		(2,006,013)	(208,963)
Unrestricted Net Assets, beginning	_	116,817,308	117,026,271
Unrestricted Net Assets, ending	\$ _	114,811,295	116,817,308

# **Consolidated Statements of Cash Flows**

Years Ended December 31, 2014 and 2013

	_	2014		2013
Cash Flows from Operating Activities:				
Decrease in unrestricted net assets	\$	(2,006,013)	\$	(208,963)
Adjustments to reconcile decrease in unrestricted net				
assets to net cash used by operating activities:				
Net realized and unrealized gains losses on investments		(4,292,082)		(12,557,628)
Depreciation		293,047		258,623
Gain on disposal of property and equipment		-		(678,824)
Payments on grants payable		(6,729,824)		(3,095,234)
Change in present value of grants payable		376,605		3,265,809
Changes in operating assets and liabilities:				
Prepaid expenses		14,050		(96,196)
Accounts payable		(393,020)		503,911
Accrued expenses	-	118,527	_	113,645
Net Cash Used by Operating Activities		(12,618,710)		(12,494,857)
Cash Flows from Investing Activities:				
Purchases of investments		(4,745,091)		(5,711,905)
Proceeds on sales of investments		9,915,560		28,010,726
Purchases of property and equipment		(1,084,779)		(2,490,573)
Proceeds on sale of property and equipment	-		_	3,118,824
Net Cash Provided by Investing Activities:	-	4,085,690	_	22,927,072
Net Increase (Decrease) in Cash		(8,533,020)		10,432,215
Cash, beginning	-	12,404,491	_	1,972,276
Cash, ending	\$	3,871,471	\$_	12,404,491

#### **Notes to Consolidated Financial Statements**

Years Ended December 31, 2014 and 2013

# Note 1 - Organization and Summary of Significant Accounting Policies

#### Nature of Activities

The Leichtag Foundation (Leichtag) is a tax exempt foundation created to honor the legacy of Lee and Toni Leichtag through igniting and inspiring Jewish life, advancing self-sufficiency, and stimulating social entrepreneurship in costal North San Diego County and Jerusalem.

LF Villas, LLC (Villas), 3501 West Garry, LLC (West Garry), and LF Encinitas Properties, LLC (LF Encinitas) were formed for the purposes of engaging in the business of acquiring, owning, operating, financing, refinancing, leasing, holding for investment, and selling real property. Villas, West Garry, and LF Encinitas are all single member limited liability companies whose sole member is Leichtag. West Garry filed its final tax return as of December 31, 2013 and has been dissolved.

#### Principles of Consolidation

The consolidated financial statements include the accounts of Leichtag, Villas, West Garry, and LF Encinitas (collectively, the Foundation). All significant intercompany transactions and balances have been eliminated.

#### Use of Estimates

The preparation of the consolidated financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### Investments

The Foundation carries investments in marketable securities with readily determinable fair values and investments in debt securities at fair values in the consolidated statements of financial position. Investments acquired by gift are recorded at their fair market value at the date of the gift. Alternative investments, for which quoted market prices are not readily available, are valued at fair value by the investment manager based on factors deemed relevant by the including, but not limited to, market conditions, purchase price, estimated liquidation value, restrictions on transfer and meaningful third party transactions in the private market. Because of the inherent uncertainty of valuations, the estimated fair values may differ significantly from the values that would have been used had a ready market for such investments existed or had such investments been liquidated, and those differences could be material. Realized and unrealized gains and losses are included in the changes in net assets in the consolidated statements of activities.

#### Property and Equipment

The Foundation capitalizes all expenditures for property and equipment in excess of \$2,000. Equipment and improvements are recorded at cost or at estimated fair value at date of gift if donated. Expenditures for maintenance and repairs are charged against operations. Depreciation is provided on a straight-line basis over the estimated useful lives of the assets of five to 40 years.

## Grants Payable

Unconditional grants payable are recorded at their net present value at the date the grant is made. Grants payable that are due within one year are recorded at face value. The present value of future cash flows is calculated using a discount rate commensurate with the risks involved. The Foundation has not elected to subsequently measure grants payable at fair value under the financial instruments standard of reporting.

#### Income Taxes

Leichtag is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code and from California franchise and income tax under section 23701(d) of the Revenue and Taxation code. However, Leichtag remains subject to taxes on any net income which is derived from a trade or business regularly carried on and unrelated to its exempt purpose. Leichtag is subject to federal excise tax. Villas, West Garry, and LF Encinitas are non-taxpaying entities for federal income tax purposes, and thus no income tax has been recorded in the consolidated financial statements.

#### **Notes to Consolidated Financial Statements**

Years Ended December 31, 2014 and 2013

# Note 1 - Organization and Summary of Significant Accounting Policies, continued

### Income Taxes (continued)

The Foundation follows accounting standards generally accepted in the United States of America related to the recognition of uncertain tax positions. The Foundation recognizes accrued interest and penalties associated with uncertain tax positions as part of the consolidated statement of activities, when applicable. Management has determined that the Foundation has no uncertain tax positions at December 31, 2014 and 2013 and therefore no amounts have been accrued.

The Foundation files income tax returns in the United States and various state and local jurisdictions. The Foundation's federal income tax returns for the years prior to 2011 are closed. State and local jurisdictions have statutes of limitation that generally range from three to five years.

#### **Financial Statement Presentation**

The Foundation reports information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

Unrestricted net assets represent expendable funds available for operations, which are not otherwise limited by donor restrictions.

Temporarily restricted net assets consist of contributed funds subject to donor-imposed restrictions contingent upon specific performance of a future event or a specific passage of time before the Foundation may spend the funds.

Permanently restricted net assets are subject to irrevocable donor restrictions requiring that the assets be maintained in perpetuity usually for the purpose of generating investment income to fund current operations.

The Foundation had no permanently or temporarily restricted net assets for the years ended December 31, 2014 and 2013.

#### Revenue Recognition

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions.

Support that is restricted by the donor is reported as an increase in unrestricted net assets if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets.

#### Fair Value Measurements

The Foundation defines fair value as the exchange price that would be received for an asset or paid for a liability in the principal or most advantageous market. The Foundation applies fair value measurements to assets and liabilities that are required to be recorded at fair value under generally accepted accounting principles. Fair value measurement techniques maximize the use of observable inputs and minimize the use of unobservable inputs, and are categorized in a fair value hierarchy based on the transparency of inputs. The three levels are defined as follows:

Level 1 - Inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets.

Level 2 - Inputs to the valuation methodology include quoted prices for similar assets or liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the same term of the financial instrument.

Level 3 - Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

A financial instrument's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement.

#### **Notes to Consolidated Financial Statements**

Years Ended December 31, 2014 and 2013

# Note 1 - Organization and Summary of Significant Accounting Policies, continued

### Fair Value Measurements (continued)

The carrying value of cash, receivables, and payables approximates fair value as of December 31, 2014 and 2013, due to the relative short maturities of these instruments.

# Subsequent Events

The Foundation has evaluated subsequent events through June 1, 2015, which is the date the consolidated financial statements were available to be issued.

# Note 2 - Concentration of Credit Risk

The Foundation maintains their cash balances in several financial institutions. The balances are insured by either the Federal Deposit Insurance Corporation (FDIC) or the Securities Investor Protection Corporation (SIPC) up to a limit of \$250,000 per institution. At December 31, 2014, the Foundation's total uninsured balance was \$4,641,966. The Foundation has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk to cash.

#### Note 3 - Investments

The fair market value of investments is categorized as follows for the year ended December 31, 2014:

Description		Level 1		Level 2	Level 3	Total
Mutual funds:						
Fixed income - domestic	\$	31,579,148	\$	- \$	- \$	31,579,148
Large cap - domestic		24,397,243		-	-	24,397,243
Large cap - international		30,815,616		-	-	30,815,616
Mid cap - international		5,985,943		-	-	5,985,943
Small cap - donestic		5,999,386		-	-	5,999,386
Alternative investments:						
Private equity funds		-		-	5,342,487	5,342,487
Hedge fund of funds	_	-	_	<u> </u>	6,523,412	6,523,412
	\$ _	98,777,336	\$_	\$	11,865,899 \$	110,643,235

The fair market value of investments is categorized as follows for the year ended December 31, 2013:

Description		Level 1	 Level 2	Level 3	Total
Mutual funds:					
Fixed income - domestic	\$	32,788,041	\$ - \$	- \$	32,788,041
Large cap - domestic		27,856,097	-	-	27,856,097
Large cap - international		35,566,667	-	-	35,566,667
Mid cap - international		3,616,413	-	-	3,616,413
Alternative investments:					
Private equity funds		-	-	2,565,899	2,565,899
Hedge fund of funds	_	-	 <u> </u>	9,128,505	9,128,505
	\$_	99,827,218	\$ <u> </u>	11,694,404 \$	111,521,622

# LEICHTAG FOUNDATION AND SUBSIDIARIES Notes to Consolidated Financial Statements

Years Ended December 31, 2014 and 2013

#### Note 3 - Investments, continued

Changes in the fair value of level 3 investments for the year ended December 31, 2014 are as follows:

	Private equity funds	Hedge fund of funds	Total
Fair value, beginning \$	2,565,899 \$	9,128,505 \$	11,694,404
Purchases	1,308,829	199,000	1,507,829
Sales	(386,444)	(2,854,522)	(3,240,966)
Investment gains	1,972,906	51,672	2,024,578
Investment expenses	(118,703)	(1,243)	(119,946)
Fair value, ending \$	5,342,487 \$	6,523,412 \$	11,865,899

The valuations of the private equity funds and hedge fund of funds are reflected at fair value, which is determined by the fund managers and defined as the price agreed to in an orderly transaction between market participants to sell an asset or transfer a liability. The fair value of the funds is generally based on the Net Asset Value (NAV) of the underlying funds. The NAV of each underlying fund is calculated by an independent administrator as of a specific valuation date, which is done at a minimum quarterly. The valuation techniques used by the administrators include, but are not limited to, the market approach, sales-comparison approach, and income approach.

Changes in the fair value of level 3 investments for the year ended December 31, 2013 are as follows:

	Private equity funds	Hedge fund of funds	Total
Fair value, beginning  Purchases Sales Investment gains Investment expenses	3,420,028 \$ 909,177 (2,093,946) 407,277 (76,637)	7,049,269 \$ 3,000,000 (2,010,450) 1,089,686	10,469,297 3,909,177 (4,104,396) 1,496,963 (76,637)
Fair value, ending \$	2,565,899	9,128,505 \$	11,694,404

Commitments and redemption schedules for those investments valued based on net asset value are as follows for the year ended December 31, 2014:

Description		Fair value	 Unfunded commitments	Redemption frequency	Redemption notice period
Private equity funds [a] Hedge fund of funds [b]	\$ \$	5,342,487 6,523,412	\$ 1,770,000 none	n/a quarterly	n/a 90 days

<sup>[</sup>a] Private equity funds are investment in funds organized as limited partnerships which invest in media companies, technology companies (excluding biotech), mezzanine capital, secondaries, and buyouts.

<sup>[</sup>b] The hedge fund of funds employ a variety of strategies including absolute return, diversified arbitrage, investment in distress strategies, and various long/short strategies.

### **Notes to Consolidated Financial Statements**

Years Ended December 31, 2014 and 2013

## Note 3 - Investments, continued

Commitments and redemption schedules for those investments valued based on net asset value are as follows for the year ended December 31, 2013:

Description		Fair value	_	Unfunded commitments	Redemption frequency	Redemption notice period
Private equity funds [a] Hedge fund of funds [b]	\$ \$	2,565,899 9,128,505	\$	1,930,000 none	n/a quarterly	n/a 90 days

<sup>[</sup>a] Private equity funds are investment in funds organized as limited partnerships which invest in media companies, mezzanine capital, secondaries, and buyouts.

### Note 4 - Property and Equipment

Property and equipment consist of the following:

	_	2014	2013
Buildings	\$	7,914,799 \$	7,119,569
Machinery and equipment		219,948	170,227
Land and land improvements		11,745,157	11,612,859
Other		145,843	38,313
	_	20,025,747	18,940,968
Less accumulated depreciation		(644,884)	(351,837)
	\$ _	19,380,863 \$	18,589,131

On August 1, 2013, 3501 West Garry, LLC sold its assets, including a building located at 3501 West Garry Avenue, Santa Ana, California and other miscellaneous equipment. The total sales price for the property was \$3,118,824.

# Note 5 - Grants Payable

The Foundation makes grants to recipient organizations whose mission is similar to that of the Foundation in igniting and inspiring Jewish life, advancing self-sufficiency, and stimulating social entrepreneurship in costal North San Diego County and Jerusalem. The discount on grants payable ranges from 3.25% to 5.50%.

Future minimum grant obligations at December 31, 2014 are as follows:

Year Ending		
December 31,		
2015	\$	5,643,770
2016		4,393,155
2017		1,675,000
2018		1,000,000
2019		1,000,000
Thereafter	_	8,084,000
		21,795,925
Less: Discount on grants payable	<u>-</u>	(2,979,539)
	\$ <u>_</u>	18,816,386

<sup>[</sup>b] The hedge fund of funds employ a variety of strategies including absolute return, diversified arbitrage, investment in distress strategies, and various long/short strategies.

#### **Notes to Consolidated Financial Statements**

Years Ended December 31, 2014 and 2013

## Note 6 - Property Leased to Others

The Foundation is the lessor of property on long-term operating leases and short-term rentals, which began in 2013. The long-term operating leases are for land and various greenhouses and other buildings constructed on the land. The Foundation also has short-term rentals of vacation properties.

The following is a summary of land and greenhouses held for lease as of December 31, 2014:

Land and land improvements	\$	8,597,140
Greenhouses and Buildings	-	3,168,892
Less accumulated depreciation	_	11,766,032 (314,613)
	\$_	11,451,419

Minimum future lease income to be received under noncancellable leases as of December 31, 2014 are as follows:

Year Ending December 31,	
2015	\$ 405,182
2016	406,621
2017	402,121
2018	395,821
2019	345,164
Thereafter	 783,977
	\$ 2,738,886

## Note 7 – Operating Leases

The Foundation leases office space that expires in November 2015. Total rent expense for the years ended December 31, 2014 and 2013 was \$120,523 and \$137,318, respectively.

Minimum future lease payments at December 31, 2014 are due as follows:

Year Ending December 31,	
2015 Thereafter	\$ 103,051
	\$ 103,05

# Note 8 - Federal Excise Tax

The Foundation is subject to federal excise tax imposed on private foundations at 2%, or at 1% if certain conditions are met. The excise tax is imposed on net investment income, as defined under federal law, which includes realized gains on the sale of investments. Federal excise tax expense consists of the current provision on realized net investment income.

Federal excise tax expense for the years ended December 31, 2014 and 2013 was \$144,951 and \$261,634, respectively.

# LEICHTAG FOUNDATION AND SUBSIDIARIES Notes to Consolidated Financial Statements

Years Ended December 31, 2014 and 2013

#### Note 9 - Retirement Plans

The Foundation provides a Defined Contribution Plan and a 403(b) Thrift Plan (Plans), both of which are administered by TPC Qualified Plans LLC. The Plans were established in August 2013. The Plans cover substantially all of the Foundation's full time employees. The Foundation makes contributions equal to 7% of compensation up to \$30,000 and an additional 4.3% of compensation in excess of \$30,000 to the Defined Contribution Plan. The Foundation also makes contributions to the 403(b) Thrift Plan for eligible employees equal to the lesser of 50% of the participants' contributions during the plan year up to 3% of the participants' eligible compensation.

Retirement plan expense was \$176,028 and \$55,570 for the years ended December 31, 2014 and 2013, respectively.

## Note 10 - Related Party Transactions

In December 2009, the Leichtag Survivor's Trust moved its operating offices. As a result of the move and increased operation, the Foundation took occupancy of a majority of the leased spaced. The Foundation assumed the lease from the Leichtag Survivor's Trust effective January 1, 2012.

No contributions were received during the years ended December 31, 2014 and 2013.

# Note 11 - Functional Allocation of Expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the consolidated statements of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.